

## PRACTICES

Business Law  
Employment Law  
General Litigation & Trial  
Practice  
Health Law  
Insurance Coverage  
Professional Responsibility  
Real Estate  
Tax Law  
Trusts & Estates

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## Insurance Coverage

### Overview



Jackson & Campbell, P.C. has a national reputation for excellence in its representation of insurers in insurance coverage matters. With more than 40 years of litigation and counseling experience in complex disputes between insured and their carriers, our clients have come to rely on our dependable and prompt analysis and opinions, effective case strategy and coordination, and our case management systems and support.

Our lawyers have served as national or lead counsel in several hundred insurance coverage matters across the United States, involving both primary and excess policies. We have provided insurance carriers with representation in lawsuits involving:

- Asbestos, Diethylstilbestrol, silica, lead paint, Fen-phen, solvents, and other mass tort substances
- Environmental
- Personal and advertising injury
- Occupational disease
- Construction defects
- Health care
- Products liability
- E-Commerce

These cases are brought in both state and federal courts and vary widely in size and scope. Some are single site/incident or single carrier cases with exposure in the hundreds of thousands of dollars, while others involve multiple site/multiple carrier cases with exposure in the hundreds of millions of dollars.

### DEPENDABLE & PROMPT ANALYSIS AND OPINIONS

A threshold stage often preceding coverage litigation is that of analysis and

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## INSURANCE COVERAGE (CONTINUED)

opinion by outside counsel. For more than 35 years, Jackson & Campbell has assisted insurance company clients through research of pending claims, in light of policy language, and applicable case law (or the lack thereof) by providing thorough, thoughtful, dependable analysis and recommendations. Frequently, this analysis and advice addresses cutting-edge and unsettled legal issues. We are sensitive to the time constraints inherent in this work, and respond accordingly to such assignments, supplementing necessary new research with reliance upon internal resources that we have collected and developed through our many years of coverage experience.

## EFFECTIVE CASE STRATEGY & COORDINATION

As national or lead counsel, we are responsible for the day-to-day management and handling of the cases. In conjunction with the claims analysts assigned to the cases, Jackson & Campbell plans and prepares case strategy, conducts and responds to discovery, drafts all pleadings and briefs, conducts site and other case investigations, presents oral argument at hearings, participates in settlement negotiations, and if settlement efforts prove unavailing, tries the case to a successful conclusion.

## CASE MANAGEMENT SYSTEMS AND SUPPORT

We have developed a number of systems and procedures to serve our coverage clients in a highly efficient and cost-effective manner. We have access to state of the art legal research resources and our library contains the most authoritative and respected insurance treatises.

